

## Cimento Tupi S.A.

### Interim financial information

For the periods ended March 31, 2020 and 2019

(In thousands of Brazilian Reais)

The Company presents next the result of its operational performance.

#### **CEMENT MARKET**

In the first quarter of 2020, the Company recorded an increase in cement sales, compared to the same period in 2019. There were no sales of clinker for the periods presented.

#### **OPERATING REVENUE**

The Company's net revenue reached R\$ 60,376, against R\$ 51,090 in the same period of 2019, which represents an increase of R\$ 18.18%.

#### **GROSS PROFIT AND EBITDA**

The Company reported gross profit in the amount of R\$ 678. In the same period of 2019, it had a gross loss of R\$ 6,074. The Company's Ebitda was negative by R\$ 3,251 in the first quarter of 2020, after deduction of nonrecurring revenues and expenses, as stated in the table below:

	<b>1st Quarter of 2020</b>	<b>1st Quarter of 2019</b>
Gross profit	678	(6,074)
Selling expenses	(2,669)	(2,670)
General and administrative expenses	(6,581)	(6,768)
Other operating revenues (expenses)	238	(1,498)
<b>Operating income (loss)*</b>	<b>(8,334)</b>	<b>(17,010)</b>
Depreciation, amortization and depletion	5,097	5,410
Nonrecurring expenses (revenues)	(14)	785
<b>EBITDA</b>	<b>(3,251)</b>	<b>(10,815)</b>

\*Before financial revenues and expenses

## **GENERAL AND ADMINISTRATIVE EXPENSES**

For this period, the Company reported expenses of R\$ 6,581 against R\$ 6,768 in the same period of 2019.

## **FINANCIAL LIABILITIES**

The Company reported net debt of R\$ 2,828,061 in this period of 2020 and R\$ 1,944,987 in the same period of 2019. The increase in foreign exchange rate and no payment of interest were responsible for the increase in foreign currency debt.

	<b>1st Quarter of 2020</b>	<b>1st Quarter of 2019</b>
<b>Short term</b>		
Bank indebtedness		
Domestic currency	304,323	261,799
Foreign currency *	1,685,633	1,157,138
<b>Total</b>	<b>1,989,956</b>	<b>1,418,937</b>
<b>Long term</b>		
Bank indebtedness		
Domestic currency	23,188	22,313
Foreign currency *	822,503	505,413
<b>Total</b>	<b>845,691</b>	<b>527,726</b>
<b>Total debt (net of fund-raising cost)</b>		
Domestic currency	327,491	284,112
Foreign currency	2,508,136	1,662,551
<b>Total</b>	<b>2,835,627</b>	<b>1,946,663</b>
<b>Cash and cash equivalents</b>	<b>7,566</b>	<b>1,676</b>
<b>Net debt</b>	<b>2,828,061</b>	<b>1,944,987</b>
*Exchange rate losses included in the loans in foreign currency (principal).	(664,514)	(406,116)

## **DEBT RENEGOTIATION**

The Company renegotiated the payment flow and extended part of its debt with national banks.

The Company's Management and its financial advisors have been discussing with the creditors of Cimento Tupi new terms and conditions that would allow adjusting the Company's cash flow to its new debt profile.

The Company also has some non-operating assets, such as mines in Adrianópolis, Formosa, and Mossoró, whose disposal in the reorganization process is being evaluated by Management.